PENNSTATE



Audited Financial Statements

The Pennsylvania State University Fiscal Year Ended June 30, 2011

THE PENNSYLVANIA STATE UNIVERSITY

UNIVERSITY OFFICERS

as of October 18, 2011

GRAHAM B. SPANIER

President

RODNEY A. ERICKSON

Executive Vice President and Provost

RODNEY P. KIRSCH

Senior Vice President for Development and Alumni Relations

HAROLD L. PAZ

Chief Executive Officer, Penn State Milton S.
Hershey Medical Center; Senior
Vice President for Health Affairs; and
Dean, Penn State College of Medicine

GARY C. SCHULTZ

Interim Senior Vice President for Finance and Business, and Treasurer



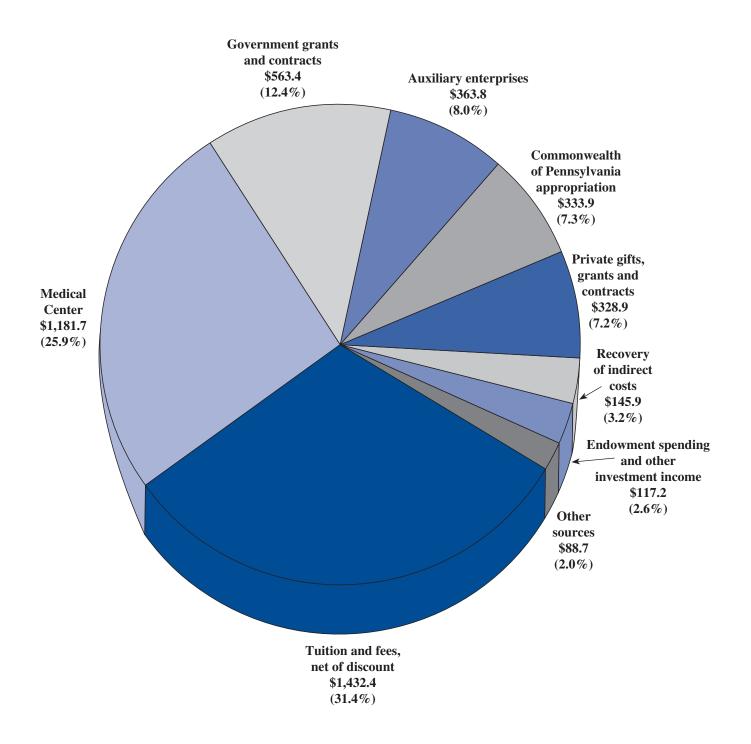
CONTENTS

| Operating Revenues by Source | 2 |
|--|----|
| Operating Expenses by Function | 3 |
| Letter of Transmittal | 4 |
| Independent Auditors' Report | 5 |
| Consolidated Financial Statements: | |
| Statements of Financial Position | 6 |
| Statements of Activities | 8 |
| Statements of Cash Flows | 10 |
| Notes to Consolidated Financial Statements | 11 |

OPERATING REVENUES BY SOURCE (\$4.6 billion)

For the Year Ended June 30, 2011

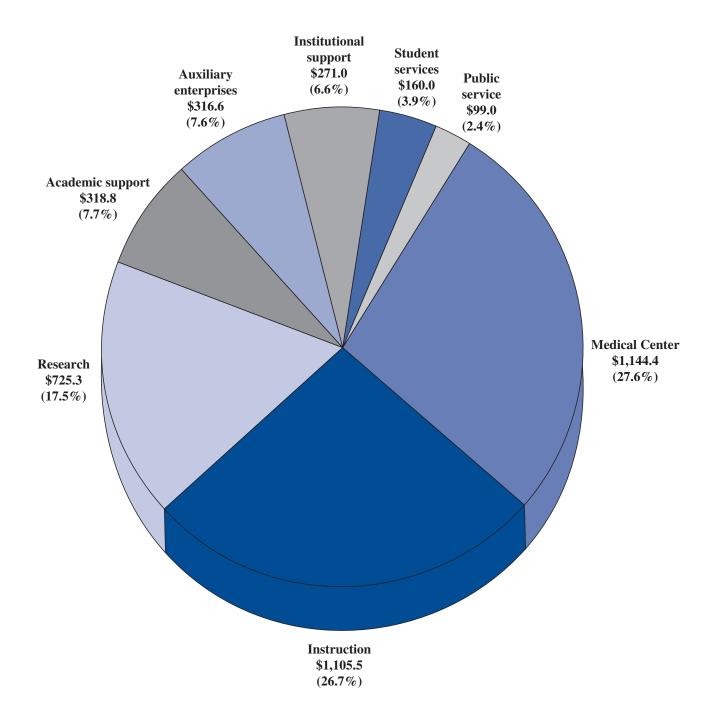
(\$ in Millions)



OPERATING EXPENSES BY FUNCTION (\$4.1 billion)

For the Year Ended June 30, 2011

(\$ in Millions)







Joseph J. Donesecz Associate Vice President for Finance and Corporate Controller The Pennsylvania State University 408 Old Main University Park, PA 16802-1505

October 18, 2011

Dr. Graham Spanier, President The Pennsylvania State University

Dear Dr. Spanier:

The audited consolidated financial statements of The Pennsylvania State University and subsidiaries (the "University") for the fiscal year ended June 30, 2011 are presented on the accompanying pages. These financial statements represent a complete and permanent record of the finances of the University for the year.

These financial statements have been audited by Deloitte & Touche LLP, independent auditors, and their report has been made a part of this record.

Respectfully submitted,

Joseph J. Doncsecz

Associate Vice President for Finance and Corporate Controller

Gary C. Schultz

Interim Senior Vice President for Finance and Business/Treasurer



Deloitte & Touche LLP

1700 Market Street Philadelphia, PA 19103-3984 USA

Tel: 215 246 2300 Fax: 215 569 2441 www.deloitte.com

INDEPENDENT AUDITORS' REPORT

To the Board of Trustees of The Pennsylvania State University University Park, Pennsylvania

We have audited the accompanying consolidated statements of financial position of The Pennsylvania State University and subsidiaries (the "University") as of June 30, 2011 and 2010, and the related consolidated statements of activities and cash flows for the years then ended. These consolidated financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the University as of June 30, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

October 18, 2011

Milatte of Joache up

THE PENNSYLVANIA STATE UNIVERSITY CONSOLIDATED STATEMENTS OF FINANCIAL POSITION ASSETS

JUNE 30, 2011 AND 2010 (in thousands)

| | June 30, 2011 | June 30, 2010 |
|---|---------------|---------------|
| Current assets: | | |
| Cash and cash equivalents | \$ 1,569,015 | \$ 1,203,486 |
| Short-term investments | 219,483 | 202,487 |
| Deposits held by bond trustees | 54,905 | 191,340 |
| Deposits held for others | 24,453 | 25,972 |
| Accounts receivable, net of allowances of \$48,096 and \$25,571 | 365,308 | 395,039 |
| Contributions receivable, net | 69,610 | 55,752 |
| Loans to students, net of allowances of \$369 and \$396 | 7,364 | 7,076 |
| Inventories | 36,045 | 31,872 |
| Prepaid expenses and other assets | 89,565 | 70,845 |
| Investments held under securities lending program | 219,524 | 249,959 |
| Total current assets | 2,655,272 | 2,433,828 |
| Noncurrent assets: | | |
| Deposits held by bond trustees | 4,746 | 6,676 |
| Contributions receivable, net | 157,459 | 158,408 |
| Loans to students, net of allowances of \$2,384 and \$2,647 | 47,630 | 49,002 |
| Deferred bond costs, net | 6,748 | 7,260 |
| Total investment in plant, net | 3,372,005 | 3,151,655 |
| Beneficial interest in perpetual trusts | 12,843 | 11,400 |
| Investments | 3,443,905 | 2,909,271 |
| Total noncurrent assets | 7,045,336 | 6,293,672 |

Total assets <u>\$ 9,700,608</u> <u>\$ 8,727,500</u>

THE PENNSYLVANIA STATE UNIVERSITY CONSOLIDATED STATEMENTS OF FINANCIAL POSITION LIABILITIES AND NET ASSETS JUNE 30, 2011 AND 2010 (in thousands)

| | June 30, 2011 | June 30, 2010 |
|--|---------------------|---------------|
| Current liabilities: | | |
| Accounts payable and other accrued expenses | \$ 508,426 | \$ 454,482 |
| Deferred revenue | 233,132 | 222,654 |
| Long-term debt | 43,016 | 52,339 |
| Present value of annuities payable | 5,397 | 4,873 |
| Accrued postretirement benefits | 37,601 | 32,257 |
| Liability under securities lending program | 219,524 | 249,959 |
| Total current liabilities | 1,047,096 | 1,016,564 |
| Noncurrent liabilities: | | |
| Deposits held in custody for others | 52,618 | 52,783 |
| Deferred revenue | 12,004 | 14,521 |
| Long-term debt | 1,146,642 | 1,184,072 |
| Present value of annuities payable | 39,028 | 31,550 |
| Accrued postretirement benefits | 1,441,442 | 1,258,530 |
| Refundable United States Government student loans | 43,764 | 43,957 |
| Other liabilities | 141,908 | 143,870 |
| Total noncurrent liabilities | 2,877,406 | 2,729,283 |
| Total liabilities | 3,924,502 | 3,745,847 |
| Net assets: | | |
| Unrestricted - | | |
| Undesignated | 1,591 | 1,545 |
| Designated for specific purposes | 2,195,213 | 1,774,384 |
| Net investment in plant | 1,913,962 | 1,832,776 |
| Total unrestricted - The Pennsylvania State University | 4,110,766 | 3,608,705 |
| Noncontrolling interest | 694 | 657 |
| Total unrestricted | 4,111,460 | 3,609,362 |
| Temporarily restricted | 555,375 | 337,570 |
| Permanently restricted | 1,109,271 | 1,034,721 |
| Total net assets | 5,776,106 | 4,981,653 |
| Total liabilities and net assets | <u>\$ 9,700,608</u> | \$ 8,727,500 |

THE PENNSYLVANIA STATE UNIVERSITY CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2011 (in thousands)

| (:. | <u>Unrestricted</u> | Temporarily Restricted | Permanently Restricted | Total |
|--|---------------------|------------------------|---------------------------|--------------|
| Operating revenues and other support: | | | | |
| Tuition and fees, net of discounts of \$116,588 | \$ 1,432,398 | \$ - | \$ - | \$ 1,432,398 |
| Commonwealth of Pennsylvania - | | | | |
| Appropriations | 333,863 | = | - | 333,863 |
| Special contracts | 65,919 | - | - | 65,919 |
| Department of General Services projects | 46,801 | - | - | 46,801 |
| United States Government grants and contracts | 450,710 | - | - | 450,710 |
| Private grants and contracts | 170,890 | - | - | 170,890 |
| Gifts and pledges | 76,141 | 81,916 | - | 158,057 |
| Endowment spending | 65,964 | - | - | 65,964 |
| Other investment income | 50,958 | 284 | - | 51,242 |
| Sales and services of educational activities | 63,737 | - | - | 63,737 |
| Recovery of indirect costs | 145,855 | - | - | 145,855 |
| Auxiliary enterprises | 363,781 | - | - | 363,781 |
| Medical Center revenue | 1,181,732 | - | - | 1,181,732 |
| Other sources | 24,928 | - | - | 24,928 |
| Net assets released from restrictions | 40,145 | (40,145) | _ | · - |
| Total operating revenues and other support | 4,513,822 | 42,055 | | 4,555,877 |
| Operating expenses: | | | | |
| Educational and general - | | | | |
| Instruction | 1,105,503 | _ | _ | 1,105,503 |
| Research | 725,306 | - | _ | 725,306 |
| Public service | 98,965 | - | - | 98,965 |
| | | - | - | |
| Academic support | 318,771 | - | - | 318,771 |
| Student services | 160,006 | - | - | 160,006 |
| Institutional support | 270,982 | | | 270,982 |
| Total educational and general | 2,679,533 | - | - | 2,679,533 |
| Auxiliary enterprises | 316,617 | - | - | 316,617 |
| Medical Center expense | 1,144,462 | | <u> </u> | 1,144,462 |
| Total operating expenses | 4,140,612 | - | | 4,140,612 |
| Increase in net assets from operating activities | 373,210 | 42,055 | - | 415,265 |
| Non-operating activities: | | | | |
| Gifts and pledges | - | - | 77,867 | 77,867 |
| Current year investment returns | 162,243 | 177,541 | 6,190 | 345,974 |
| Endowment appreciation utilized | (28,539) | | - | (28,539) |
| Changes in funds held by others in perpetuity | (=0,000) | 712 | 1,419 | 2,131 |
| Write-offs and disposals of assets | (4,853) | | -, | (4,853) |
| Actuarial adjustment on annuities payable | (1,000) | (2,503) | (10,926) | (13,429) |
| Increase in net assets from non-operating activities | 128,851 | 175,750 | 74,550 | 379,151 |
| Increase in net assets - The Pennsylvania State University | 502,061 | 217,805 | 74,550 | 794,416 |
| · | 302,001 | 217,005 | 74,550 | 7 94,4 10 |
| Non-controlling interest: | | | | |
| Excess of revenues over expenses | 37 | | | 37 |
| Increase in net assets non-controlling interest | 37 | | | 37 |
| Increase in total net assets | 502,098 | 217,805 | 74,550 | 794,453 |
| Net assets at the beginning of the year | 3,609,362 | 337,570 | 1,034,721 | 4,981,653 |
| Net assets at the end of the year | \$ 4,111,460 | \$ 555,375 | \$ 1,109,271 | \$ 5,776,106 |

THE PENNSYLVANIA STATE UNIVERSITY CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2010 (in thousands)

| (2 | <u>Unrestricted</u> | Temporarily Restricted | Permanently Restricted | Total |
|--|---------------------|---------------------------|---------------------------|--------------|
| Operating revenues and other support: | | | | |
| Tuition and fees, net of discounts of \$109,255 | \$ 1,353,614 | \$ - | \$ - | \$ 1,353,614 |
| Commonwealth of Pennsylvania - | | | | |
| Appropriations | 350,836 | = | - | 350,836 |
| Special contracts | 79,225 | - | - | 79,225 |
| Department of General Services projects | 91,824 | - | - | 91,824 |
| United States Government grants and contracts | 445,630 | - | - | 445,630 |
| Private grants and contracts | 173,032 | - | - | 173,032 |
| Gifts and pledges | 65,027 | 59,357 | - | 124,384 |
| Endowment spending | 63,401 | - | - | 63,401 |
| Other investment income | 53,069 | 545 | - | 53,614 |
| Sales and services of educational activities | 54,237 | - | - | 54,237 |
| Recovery of indirect costs | 142,092 | - | - | 142,092 |
| Auxiliary enterprises | 358,785 | - | - | 358,785 |
| Medical Center revenue | 1,027,218 | - | - | 1,027,218 |
| Other sources | 13,142 | - | - | 13,142 |
| Net assets released from restrictions | 26,705 | (26,705) | - | - |
| Total operating revenues and other support | 4,297,837 | 33,197 | | 4,331,034 |
| Operating expenses: | | | | |
| Educational and general - | | | | |
| Instruction | 1,076,891 | _ | _ | 1,076,891 |
| Research | 742.190 | | _ | 742,190 |
| Public service | 96,355 | _ | _ | 96,355 |
| | 344,587 | - | _ | 344,587 |
| Academic support | 156,034 | - | - | |
| Student services | | - | - | 156,034 |
| Institutional support | 274,327 | | | 274,327 |
| Total educational and general | 2,690,384 | - | - | 2,690,384 |
| Auxiliary enterprises | 305,646 | - | - | 305,646 |
| Medical Center expense | 1,009,860 | | | 1,009,860 |
| Total operating expenses | 4,005,890 | - | - | 4,005,890 |
| Increase in net assets from operating activities | 291,947 | 33,197 | - | 325,144 |
| Non-operating activities: | | | | |
| Gifts and pledges | - | - | 60,483 | 60,483 |
| Current year investment returns | 166,277 | 59,079 | 4,894 | 230,250 |
| Endowment appreciation utilized | (30,586) | - | - | (30,586) |
| Changes in funds held by others in perpetuity | - | 549 | 351 | 900 |
| Write-offs and disposals of assets | (4,408) | - | - | (4,408) |
| Actuarial adjustment on annuities payable | - | 629 | (4,987) | (4,358) |
| Increase in net assets from non-operating activities | 131,283 | 60,257 | 60,741 | 252,281 |
| Increase in net assets - The Pennsylvania State University | 423,230 | 93,454 | 60,741 | 577,425 |
| Non-controlling interest: | | | | |
| _ | CE7 | | | CET |
| Acquisition adjustment | 657 | | | 657 |
| Increase in net assets - non-controlling interest | 657 | - | | 657 |
| Increase in total net assets | 423,887 | 93,454 | 60,741 | 578,082 |
| Net assets at the beginning of the year | 3,185,475 | 244,116 | 973,980 | 4,403,571 |
| Net assets at the end of the year | \$ 3,609,362 | \$ 337,570 | \$ 1,034,721 | \$ 4,981,653 |

THE PENNSYLVANIA STATE UNIVERSITY CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2011 AND 2010 (in thousands)

| | | June 30, 2011 | | June 30, 2010 |
|---|----------|---------------|----|---------------|
| Cash flows from operating activities: | | | | |
| Increase in net assets | \$ | 794,453 | \$ | 578,082 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | | | |
| Actuarial adjustment on annuities payable | | 13,428 | | 4,358 |
| Contributions restricted for long-term investment | | (156,224) | | (85,019) |
| Interest and dividends restricted for long-term investment | | (32,233) | | (23,467) |
| Net realized and unrealized gains on long-term investments | | (352,737) | | (235,936) |
| Depreciation expense | | 223,642 | | 215,474 |
| Amortization expense | | 563 | | 560 |
| Loss on early extinguishment of debt | | 803 | | - |
| Write-offs and disposals of assets | | 4,961 | | 7,020 |
| Contributions of land, buildings and equipment | | (2,787) | | (2,343) |
| Buildings and equipment provided by Pennsylvania Department of General Services | | (16) | | (152) |
| Contribution to government student loan funds | | 154 | | 234 |
| Provision for bad debts | | 56,920 | | 27,297 |
| (Increase)/decrease in deposits held for others | | 1,520 | | (700) |
| Increase in receivables | | (44,620) | | (53,222) |
| Increase in inventories | | (4,171) | | (301) |
| Increase in prepaid expenses and other assets | | (10,815) | | (19,266) |
| Increase/(decrease) in accounts payable and other accrued expenses | | (1,328) | | 12,735 |
| Increase in deferred revenue | | 7,961 | | 2,893 |
| Increase in accrued postretirement benefits | | 188,256 | | 246,603 |
| Net cash provided by operating activities | | 687,730 | | 674,850 |
| Cash flows from investing activities: | | | | |
| Purchase of land, buildings and equipment | | (424,404) | | (354,052) |
| (Increase)/decrease in deposits held by bond trustees | | 138,366 | | (65,476) |
| Advances on student loans | | (7,809) | | (7,909) |
| Collections on student loans | | 7,881 | | 7,426 |
| Decrease in investments held under securities lending program | | 30,435 | | 3,737 |
| Decrease in liability under securities lending program | | (30,435) | | (3,737) |
| Purchase of investments | | (40,211,674) | | (27,207,760) |
| Proceeds from sale of investments | | 40,047,416 | | 26,864,199 |
| Net cash used in investing activities | _ | (450,224) | | (763,572) |
| Cash flows from financing activities: | | | | |
| Contributions restricted for long-term investment | | 156,224 | | 85,019 |
| Interest and dividends restricted for long-term investment | | 32,233 | | 23,467 |
| Payments of annuity obligations | | (5,419) | | (4,892) |
| Proceeds from issuance of bonds | | 39,276 | | 145,005 |
| Bond issuance costs | | (399) | | 140,000 |
| Principal payments on notes, bonds and capital leases | | (94,516) | | (51,804) |
| Proceeds related to government student loan funds, net of collection costs | | 624 | | 606 |
| Net cash provided by financing activities | _ | 128,023 | _ | 197,401 |
| Net increase in cash and cash equivalents | | 365,529 | _ | 108,679 |
| Cash and cash equivalents at the beginning of the year | | 1,203,486 | | 1,094,807 |
| Cash and cash equivalents at the end of the year | <u> </u> | 1,569,015 | \$ | 1,203,486 |
| Supplemental disclosures of cash flow information (Note 2) | Ψ | 1,000,010 | Ψ | 1,200,700 |
| oupplomonial albalosares of basil flow information (NOTE 2) | | | | |

THE PENNSYLVANIA STATE UNIVERSITY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2011 AND 2010

1. THE UNIVERSITY AND RELATED ENTITIES

The Pennsylvania State University ("the University"), which was created as an instrumentality of the Commonwealth of Pennsylvania ("the Commonwealth" or "Pennsylvania"), is organized as a non-profit corporation under the laws of the Commonwealth. As Pennsylvania's land grant university, the University is committed to improving the lives of the people of Pennsylvania, the nation and the world through its integrated, tri-part mission of high-quality teaching, research and outreach.

Basis of Presentation

The financial statements of the University include, on a consolidated basis, the combined financial statements of The Milton S. Hershey Medical Center ("TMSHMC" or "Medical Center"), a not-for-profit corporation and Penn State Hershey Health System, Inc. ("Health System") and The Corporation for Penn State and its subsidiaries ("the Corporation"). See Note 11 for additional information about TMSHMC and the Health System. The Corporation is a non-profit member corporation organized in 1985 for the exclusive purpose of benefiting and promoting the interests of the University, the Corporation's sole member. The Corporation's assets and revenues consist primarily of the assets and revenues of The Pennsylvania College of Technology ("Penn College"), a wholly-owned subsidiary of the Corporation. All significant transactions between the University, TMSHMC and the Corporation have been eliminated.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The University's consolidated financial statements are prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (GAAP). The Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) is the source of authoritative GAAP.

The University's consolidated financial statements include statements of financial position, activities and cash flows. In accordance with FASB ASC requirements, net assets and the changes in net assets are classified as permanently restricted, temporarily restricted or unrestricted.

Permanently restricted net assets consist primarily of the historical amounts of endowed gifts. Additionally, contributions receivable and remainder interests, which are required by donors to be permanently retained, are included at their estimated net present values.

Temporarily restricted net assets consist of contributions receivable and remainder interests whose ultimate use is not permanently restricted. In addition, the excess of current market value over the historical cost of permanently restricted endowments is classified as temporarily restricted net assets.

Unrestricted net assets are all the remaining net assets of the University. Net unrealized losses on permanently restricted endowment funds for which historical cost exceeds market value are recorded as a reduction to unrestricted net assets.

Revenue from temporarily restricted sources is reclassified as unrestricted revenue when the circumstances of the restriction have been fulfilled. Donor-restricted revenues whose restrictions are met within the same fiscal year are reported as unrestricted income.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts on the financial statements and the disclosure of contingencies and commitments. Actual results could differ from those estimates.

Revenue Recognition

Tuition revenue is recognized in the fiscal year in which the substantial portion of the educational term occurs. Institutional financial aid provided by the University for tuition and fees is reflected as a reduction of tuition and fee revenue. Revenues for auxiliary enterprises are recognized as the related goods and services are delivered and rendered. Grant revenues are recognized as the eligible grant activities are conducted. Payments received in advance for tuition, goods and services are deferred.

Unconditional promises to give are recognized as revenues and receivables in the year made and consist of written or oral promises to contribute to the University in the future. Contributions receivable are recorded with the revenue assigned to the appropriate category of restriction. The amounts are present-valued based on timing of expected collections.

TMSHMC has agreements with third-party payors that provide for payments to TMSHMC at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges and per diem payments. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined or such estimates change.

TMSHMC provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Because TMSHMC does not pursue collection of amounts determined to qualify as charity care, they are not reported as net patient service revenue. The amount of charges forgone for services and supplies furnished under the Medical Center's charity care policy during 2011 and 2010 totaled approximately \$35.4 million and \$32.9 million, respectively.

Fair Value of Financial Instruments

The University has provided fair value estimates for certain financial instruments in the notes to the financial statements. Fair value information presented in the financial statements is based on information available at June 30, 2011 and 2010. The carrying amounts of cash and cash equivalents, accounts receivable and accounts payable and other accrued expenses approximate fair value because of the terms and relatively short maturity of these financial instruments. The carrying values of the University's loans to students are also reasonable estimates of their fair value, as the total outstanding loans to students as of June 30, 2011 and 2010 have been made at the rates available to students for similar loans at such times. Investments are reported at fair value as disclosed in Note 3. The fair value of the University's bonds payable is disclosed in Note 7. See Note 5 for further discussion of fair value measurements.

Cash Flows

The following items are included as supplemental disclosure to the statements of cash flows for the years ended June 30:

| (in thousands of dollars) | <u>2011</u> | <u>2010</u> |
|--|--------------|--------------|
| Interest paid Non-cash acquisitions of land, buildings | \$ 50,862 | \$ 43,970 |
| and equipment | 10.371 | 12.956 |

Cash and cash equivalents include certain investments in highly liquid instruments with initial maturities of 90 days or less, except for such assets held by the University's investment managers as part of their long-term

investment strategies. Short-term investments include other current investments held for general operating purposes with maturities greater than three months but less than 12 months.

Accounts Receivable

Accounts receivable, net at June 30 consists of the following:

| (in thousands of dollars) | | <u>2011</u> | | <u>2010</u> |
|---|----|-------------|----|-------------|
| Grants and contracts, net of allowance of \$1,260 and \$860 | \$ | 141 502 | ¢ | 124 009 |
| Patient accounts receivable, net of | Ф | 141,503 | \$ | 134,998 |
| allowance of \$39,142 and \$17,684 | | 133,145 | | 129,871 |
| Student receivables, net of allowance | | | | |
| of \$4,258 and \$4,018 | | 34,053 | | 41,965 |
| Investment and interest receivable | | 30,558 | | 34,891 |
| Other, net of allowance of \$3,436 | | | | |
| and \$3,009 | | 26,049 | | 53,314 |
| Total accounts receivable, net | \$ | 365,308 | \$ | 395,039 |

Loans to Students

Loans to students are disbursed to qualified students based on need and include loans granted by the University from institutional resources and under federal government loan programs. Students have a grace period until repayment is required based upon the earlier of graduation or no longer achieving at least half-time enrollment status. The grace period varies depending on the type of loan. Loans accrue interest after the grace period and are repaid directly to the University. Loans to students are uncollateralized and carry default risk. At June 30, 2011 and 2010, respectively, student loans represent 0.6% of total assets.

The availability of funds for loans under federal government revolving loan programs is dependent on reimbursements to the pool from repayments of outstanding loans. Funds advanced by the federal government of \$43.8 million and \$44.0 million at June 30, 2011 and 2010, respectively, are ultimately refundable to the government and are classified as liabilities in the consolidated statements of financial position. Outstanding loans cancelled under the program result in a reduction of the funds available to loan and a decrease in the liability to the federal government.

At June 30, 2011 and 2010, loans to students consisted of the following:

| (in thousands of dollars) | | <u>2011</u> | | <u>2010</u> |
|---|----------|----------------------------|----------|----------------------------|
| Loans to students: Federal government loan programs: Perkins loan program | \$ | 41,508 | \$ | 42,580 |
| Health Professions Student Loans and Loans for Disadvantaged Students | Ψ ——— | 377 | <u> </u> | 431 |
| Federal government loan programs Institutional loan programs | | 41,885 15,862 57,747 | | 43,011 16,110 59,121 |
| Less allowance for doubtful accounts: Balance, beginning of year Provision for doubtful accounts Balance, end of year | | (3,043) 290 (2,753) | | (3,359) 316 (3,043) |
| Loans to students, net | \$ | 54,994 | \$ | 56,078 |

Allowances for doubtful accounts are established based on prior collection experience and current economic factors which, in management's judgment, could influence the ability of loan recipients to repay the amounts according to the terms of the loan. Further, the University does not evaluate credit quality of student loans receivable after the initial approval of the loan. Loans to students are considered past due when payment is not received by the due date, and interest continues to accrue until the loan is paid in full or written off. When loans to students are deemed uncollectible, an allowance for doubtful accounts is established.

| | | (ir | thousands of dolla | rs) | |
|---|--------------------------|----------------------|---------------------|-------------------------------|------------------------------|
| <u>2011</u> | 30 days or less | 31-60 days | 61-90 days | Over <u>91 days</u> | <u>Total</u> |
| Loans to students: Federal government loan programs Institutional loan programs | \$ 40,470 | \$ 603 273 | \$ 48 42 | \$ 764 189 | \$ 41,885 |
| Total loans to students | 55,828 | <u>876</u> | 90 | 953 | 57,747 |
| Allowance for doubtful accounts: Federal government loan programs Institutional loan programs Total allowance for doubtful accounts | | | | | (1,771) (982) (2,753) |
| Total loans to students, net | | | | | <u>\$ 54,994</u> |
| | | | | | |
| | | (ir | thousands of dolla | rs) | |
| 2010 Loans to students: | 30 days or less | (ir 31-60 days | thousands of dolla | rs) Over <u>91 days</u> | <u>Total</u> |
| | | | | Over | Total \$ 43,011 16,110 |
| Loans to students: Federal government loan programs | or less \$ 41,010 | 31-60 days \$ 817 | 61-90 days \$ 93 | Over 91 days \$ 1,091 | \$ 43,011 |
| Loans to students: Federal government loan programs Institutional loan programs | or less \$ 41,010 | \$ 817 201 | \$ 93 22 | Over 91 days \$ 1,091 | \$ 43,011 16,110 |

Inventories

Inventories are stated at cost, generally on the first-in, first-out basis, which is lower than market.

Investments

The University's noncurrent investments represent the University's endowment and other investments held for general operating purposes. The University's investments are reported at fair value in the accompanying financial statements. Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair values with gains and losses included in the consolidated statements of activities. In the management of investments, the University authorizes certain of its investment managers to purchase derivative securities to attain a desired market position; and the University may directly invest in derivative securities to attain a desired market position. The University does not trade or issue derivative financial instruments other than through the investment management practices noted above. The University records derivative securities at fair value with gains and losses reflected in the consolidated statements of activities.

The estimated fair value amounts for marketable debt and equity securities held by the University have been reviewed by the University and determined using available market information as supplied by the various financial institutions that act as trustees or custodians for the University. For non-liquid holdings, generally limited partnership investments in private real estate, venture capital, private equity, natural resources, and private debt, estimated fair value is determined based upon financial information provided by the general partner. This financial information includes assumptions and methods that were reviewed by University management. The University believes that the estimated fair value is a reasonable estimate of market value as of June 30, 2011 and 2010. Because the limited partnerships are not readily marketable, the estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market existed, and such differences could be material.

Income on operating investments and income used for the annual distribution under the annual spending policy for endowments are reported in operating revenues within the consolidated statement of activities.

Beneficial Interest in Perpetual Trusts

The University is the beneficiary of certain perpetual trusts held and administered by outside trustees. The fair value of these trust assets has been recorded as permanently restricted net assets and related beneficial interest in perpetual trusts in the consolidated financial statements.

Investment in Plant

Total investment in plant as of June 30 is comprised of the following:

| (in thousands of dollars) | <u>2011</u> | | <u>2010</u> |
|---|--------------------------------|---------------------------------------|--------------------------|
| Land | \$ 110,409 | \$ | 107,382 |
| Buildings | 4,449,942 | | 4,093,137 |
| Improvements other than buildings | 502,542 | | 485,613 |
| Equipment | 979,857 | | 938,440 |
| Total plant | 6,042,750 | | 5,624,572 |
| Less accumulated depreciation Total investment in plant, net | \$ (2,670,745) 3,372,005 | \$ | (2,472,917) 3,151,655 |
| • • | | · · · · · · · · · · · · · · · · · · · | |

The value of land, buildings, and equipment is recorded at cost or, if received as gifts, at fair value at date of gift. The University does not capitalize the cost of library books. Depreciation is computed over the estimated useful lives of the assets using the straight-line method. Useful lives range from 10 to 50 years for buildings, 10 to 20 years for improvements other than buildings, and 3 to 20 years for equipment. The University has certain building and equipment lease agreements in effect which are considered capital leases that are included as long-term debt in the statements of financial position. These leases have been capitalized at the net present value of the minimum lease payments. Buildings and equipment held under capital leases are amortized on a straight-line basis over the shorter of the lease term or the estimated useful life of the asset. The capitalized cost and accumulated depreciation of the leases at June 30, 2011 and 2010 was \$101.8 million and \$27.6 million, and \$99.2 million and \$21.7 million, respectively.

Asset Retirement Obligations

Under ASC 410-20, Asset Retirement and Environmental Obligations – Asset Retirement Obligations, organizations must accrue for costs related to legal obligations to perform certain activities in connection with retirement, disposal, or abandonment of assets. The obligation to perform the asset retirement activity is not conditional even though the timing or method may be conditional.

The University has identified asbestos abatement and the decommissioning of the Breazeale Nuclear Reactor as conditional asset retirement obligations. These obligations are reported as part of other non-current liabilities within the consolidated statement of financial position. The following table details the change in liabilities for the years ended June 30:

| | (in thousands of dollars) | |
|-----------------------------|---------------------------|---------|
| Balance as of June 30, 2009 | \$ | 55,647 |
| Accretion expense | | 2,873 |
| Liabilities settled | | (1,057) |
| Balance as of June 30, 2010 | | 57,463 |
| Accretion expense/ | | |
| change in assumptions | | 4,780 |
| Liabilities settled | | (1,973) |
| Balance as of June 30, 2011 | \$ | 60,270 |

Income Taxes

The University files U.S. federal and state tax returns. The statute of limitations on the University's federal returns generally remains open for three years following the year they are filed. In accordance with ASC 740 Income Taxes Topic, the University continues to evaluate tax positions and has determined there is no material impact on the University financial statements.

Recent Accounting Pronouncements

In April 2009, the FASB issued new ASC guidance for not-for-profit entities regarding mergers and acquisitions. This guidance defines a combination of one or more other not-for-profit entities, business or nonprofit activities as either a merger or acquisition. It also establishes principles and requirements in determining whether a not-for-profit entity combination is a merger or acquisition, applies the carryover method in accounting for mergers, applies the acquisition method in accounting for acquisitions, including which of the combining entities is the acquirer, and requires enhanced disclosures about the merger or acquisition. In addition, it amends existing FASB ASC Guidance on goodwill and other intangible assets and noncontrolling interests in consolidated financial statements to make previous guidance that was only applicable to for-profit entities applicable to not-for-profit entities. In January 2010, the FASB issued ASC guidance to clarify the scope of noncontrolling interests in consolidated financial statements related to a decrease in ownership provisions. This guidance was effective for the University beginning July 1, 2010 as it relates to acquisitions and mergers. On July 1, 2010, the University adopted the above guidance that established accounting and reporting standards for the noncontrolling interests in a subsidiary. This accounting and reporting standard requires entities that prepare consolidated financial statements to: (a) present noncontrolling interests as a component of net assets, separate from the parent's net assets; (b) separately present the amount of consolidated excess of revenues over expenses attributed to noncontrolling interests in the statements of activities; and (c) require an entity to provide sufficient disclosures that identify and clearly distinguish between interests of the parent and interests of noncontrolling owners. Such presentation is reflected in the University's consolidated financial statements.

In January 2010, the FASB issued ASC guidance that amends current disclosure requirements under the existing fair value accounting standard. It requires entities to disclose separately the amounts of significant transfers into and out of Level 1 and Level 2 fair value measurements along with the reasons for those transfers. In addition, it also requires entities to present separately information about purchases, sales, issuances, and settlements on a gross basis rather than as one net number in the reconciliation for fair value measurements using significant unobservable inputs (Level 3). This guidance is effective for the University beginning on July 1, 2010 except for Level 3 fair value measurement disclosure that is effective July 1, 2011. As there were no transfers between Level 1 and Level 2 investments, there was no impact to the consolidated financial statements.

In August 2010, the FASB issued ASU 2010-24, *Health Care Entities (Topic 954): Presentation of Insurance Claims and Related Insurance Recoveries*, which requires a Healthcare Organization ("HCO") to present a liability related to medical malpractice claims (and other contingent claims) gross; such a liability would not be offset against related insurance recoveries unless the criteria in ASC 210-20 for offsetting were met. This guidance is effective for annual reporting periods beginning after December 15, 2010 and would require a cumulative-effect adjustment to opening unrestricted net assets in the period of adoption if a difference exists between any liabilities and insurance receivables recorded upon the adoption of the guidance. The University is currently assessing the impact of adopting this guidance on its consolidated financial statements.

In July 2010, the FASB issued ASU 2010-23, Health Care Entities (Topic 954): Measuring Charity Care for Disclosure a consensus of the FASB Emerging Issues Task Force, which requires a HCO to disclose its policy for providing charity care and the amount of charity care provided. In addition, the ASU requires that the amount of charity care be based on the direct and indirect costs of providing charity care. The ASU also requires disclosure of funds received to offset or subsidize charity services provided. This guidance is effective for annual reporting periods beginning after December 15, 2010, and must be applied retrospectively. The University is currently assessing the impact of adopting this guidance on its consolidated financial statements.

In July 2011, the FASB issued ASU 2011-07, Health Care Entities (Topic 954): Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Entities. This ASU requires a HCO to change the presentation of its statement of operations by reclassifying the provision for bad debts associated with patient service revenue from an operating expense to a deduction from patient service revenue (net of contractual allowances and discounts). Additionally, a HCO is required to provide enhanced disclosure about its policies for recognizing revenue and assessing bad debts. The ASU also requires disclosures of patient service revenue (net of contractual allowances and discounts) as well as qualitative and quantitative information about changes in the allowance for doubtful accounts. This guidance is effective for annual reporting periods ending after December 15, 2012. The University is currently assessing the impact of adopting this guidance on its consolidated financial statements.

In July 2010, the FASB issued ASU 2010-20, Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses, which requires more robust disclosure aimed at improving transparency by providing additional information to assist financial statement users in assessing an entity's credit risk exposures and evaluating the adequacy of its allowance for credit losses. This guidance is effective for the University beginning June 30, 2011 for disclosures as of the end of a reporting period.

3. INVESTMENTS

Investments by major category as of June 30 are summarized as follows:

| (in thousands of dollars) | <u>2011</u> | <u>2010</u> |
|----------------------------|-----------------|-----------------|
| Money markets | \$ 172,027 | \$ 157,193 |
| Fixed income: | | |
| U.S. government/agency | 892,659 | 892,175 |
| U.S. corporate | 524,413 | 493,493 |
| Foreign | 188,741 | 171,535 |
| Other | 306,152 | 182,902 |
| Equities | 918,265 | 694,491 |
| Private capital | 661,131 | 519,969 |
| Investments held under | | |
| securities lending program | 219,524 | 249,959 |
| Total | \$ 3,882,912 | \$ 3,361,717 |

Other fixed income investments consist of collateralized mortgage obligations, mortgage-backed securities and asset-backed securities. Equity investments are comprised of domestic and foreign common stocks. Private capital consists primarily of interests in private real estate, venture capital, private equity, natural resources, private debt, and hedge fund limited partnerships.

Futures contracts, which are fully cash collateralized, comprise the University's directly held derivative instruments at June 30, 2011 and 2010, respectively, are marked to market daily and are included in the fair value of the University's investments. The fair value of derivative instruments is included in the fair value of the University's investments within the money market category. Futures contracts have minimal credit risk because the counterparties are the exchanges themselves. Fully cash collateralized derivative securities comprised approximately 2.8% and 1.6% of total investments at June 30, 2011 and 2010.

Through an agreement with its primary investment custodian, the University participates in lending securities to brokers. Collateral is generally limited to cash, government securities, and irrevocable letters of credit. Both the investment custodian and the security borrowers have the right to terminate a specific loan of securities at any time. The University receives lending fees and continues to earn interest and dividends on the loaned securities. At June 30, 2011 and 2010, the University held \$219.5 million and \$250.0 million, respectively, of short-term highly liquid investments as collateral deposits for the securities lending program. The collateral is included as an asset and the obligation to return such collateral is presented as a liability in the consolidated statements of financial position. The securities on loan had an estimated fair value of \$214.5 million and \$244.4 million at June 30, 2011 and 2010, respectively. Effective September 7, 2011, the University is no longer participating in the securities lending program.

The following schedules summarize the investment return and its classification in the consolidated statement of activities for the years ended June 30:

| (in thousands of dollars) 2011 | <u>Ui</u> | nrestricted | mporarily estricted | rmanently <u>testricted</u> | <u>Total</u> |
|---|-----------|--|--|-------------------------------------|--|
| Dividends and interest Net realized gains Net unrealized gains Total returns | \$ \$ | 88,383 75,676 86,567 250,626 | \$ 284 14,060 163,481 177,825 | \$ 6,190 - - - 6,190 | \$ 94,857 89,736 250,048 434,641 |
| <u>2010</u> | <u>Uı</u> | nrestricted | mporarily estricted | ermanently Restricted | <u>Total</u> |
| Dividends and interest Net realized gains Net unrealized gains Total returns | \$ | 77,661 49,755 124,745 252,161 | \$ 545 2,271 56,808 59,624 | \$ 4,894 - - 4,894 | \$ 83,100 52,026 181,553 316,679 |

4. ENDOWMENT NET ASSETS

The University's endowment includes both donor-restricted endowment funds and funds designated to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The ASC Not-for-Profit Entities Presentation of Financial Statements Subtopic (ASC Subtopic 958-205) provides guidance on the net asset classification of donor-restricted endowment funds for not-for-profit organizations subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") and improves disclosure about an organization's endowment funds regardless of whether the organization is subject to UPMIFA. The Commonwealth of Pennsylvania has not adopted UPMIFA but rather has enacted Pennsylvania Act 141 ("PA Act 141"). PA Act 141 permits an organization's trustees to define income as a stipulated percentage of endowment assets (between 2% and 7% of the fair value of the assets averaged over a period of at least three preceding years) without regard to actual interest, dividend, or realized and unrealized gains.

The University has interpreted PA Act 141 to permit the University to spend the earnings of its endowment based on a total return approach, without regard to the fair value of the original gift. As a result of this interpretation, the University classifies as permanently restricted net assets the original value of gifts donated to the permanent endowment, the original value of subsequent gifts to the permanent endowment, and accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Funds functioning as endowments are established at the direction of University management and are classified as unrestricted net assets due to the lack of external donor restrictions. Gains and losses attributable to permanent endowments are recorded as temporarily restricted net assets and gains and losses attributable to funds functioning as endowments are recorded as unrestricted net assets.

From time to time due to unfavorable market fluctuations, the fair value of some assets associated with individual donor-restricted endowment funds may fall below the level that donors require to be retained as a perpetual fund, while other assets are unaffected to the same extent and maintain or exceed the level required. The aggregate amount of deficiencies at June 30, 2011 and 2010 was \$3.3 million and \$31.7 million, respectively, reported in unrestricted net assets on the consolidated statement of activities. Subsequent investment gains will be used to restore the balance up to the fair market value of the original gift. Subsequent gains above that amount will be recorded as temporarily restricted net assets.

Endowment net asset composition by type of fund as of June 30:

| (in thousands of dollars) 2011 | <u>U</u> | nrestricted | emporarily estricted | ermanently Restricted | <u>Total</u> |
|---|----------|--------------------|-------------------------|--------------------------|----------------------------|
| Donor-restricted endowment funds Funds functioning as | \$ | (3,261) | \$ 314,769 | \$ 951,006 | \$ 1,262,514 |
| endowments Total net assets | \$ | 475,329 472,068 | \$ 314,769 | \$ 951,006 | \$ 475,329 1,737,843 |
| <u>2010</u> | <u>U</u> | nrestricted | emporarily estricted | ermanently Restricted | <u>Total</u> |
| Donor-restricted endowment funds Funds functioning as | \$ | (31,662) | \$ 157,325 | \$ 863,312 | \$ 988,975 |
| endowments Total net assets | \$ | 361,341 329,679 | \$ - 157,325 | \$ 863,312 | \$ 361,341 1,350,316 |

Changes in endowment net assets for the years ended June 30:

| Endowment net assets, beginning of the year \$ 329,679 \$ 157,325 \$ 863,312 \$ 1,350,316 Endowment return: Endowment earnings 37,425 48 3,081 40,554 Net realized gains 28,539 13,318 - 41,857 Net unrealized gains 66,659 171,629 - 238,288 Reclassification of funds with deficiencies 28,401 (28,401) Total endowment return 161,024 156,594 3,081 320,699 Contributions - 850 84,613 85,463 Endowment spending (65,964) (65,964) Transfers to create funds functioning as endowments 47,329 47,329 Endowment net assets, end of the year \$ 472,068 \$ 314,769 \$ 951,006 \$ 1,737,843 |
|---|
| Endowment earnings 37,425 48 3,081 40,554 Net realized gains 28,539 13,318 - 41,857 Net unrealized gains 66,659 171,629 - 238,288 Reclassification of funds with deficiencies 28,401 (28,401) - - - Vith deficiencies 28,401 (28,401) - <t< td=""></t<> |
| Net realized gains 28,539 13,318 - 41,857 Net unrealized gains 66,659 171,629 - 238,288 Reclassification of funds with deficiencies 28,401 (28,401) - - - Total endowment return 161,024 156,594 3,081 320,699 32 |
| Net unrealized gains 66,659 171,629 - 238,288 Reclassification of funds with deficiencies 28,401 (28,401) - |
| with deficiencies 28,401 (28,401) - |
| Total endowment return 161,024 156,594 3,081 320,699 Contributions - 850 84,613 85,463 Endowment spending (65,964) - - (65,964) Transfers to create funds functioning as endowments 47,329 - - 47,329 Endowment net assets, end of the year \$ 472,068 \$ 314,769 \$ 951,006 \$ 1,737,843 (in thousands of dollars) |
| Contributions - 850 84,613 85,463 Endowment spending (65,964) - - (65,964) Transfers to create funds functioning as endowments 47,329 - - 47,329 Endowment net assets, end of the year \$ 472,068 \$ 314,769 \$ 951,006 \$ 1,737,843 (in thousands of dollars) Temporarily Permanently |
| Endowment spending Transfers to create funds functioning as endowments Endowment net assets, end of the year (in thousands of dollars) (65,964) (65,964) 47,329 47,329 Sample of the year Temporarily Fermanently |
| Transfers to create funds functioning as endowments 47,329 47,329 Endowment net assets, end of the year \$ 472,068 \$ 314,769 \$ 951,006 \$ 1,737,843 (in thousands of dollars) Temporarily Permanently |
| functioning as endowments 47,329 - - 47,329 Endowment net assets, end of the year \$ 472,068 \$ 314,769 \$ 951,006 \$ 1,737,843 (in thousands of dollars) Temporarily Permanently |
| Endowment net assets, end of the year \$ 472,068 \$ 314,769 \$ 951,006 \$ 1,737,843 \$ (in thousands of dollars) Permanently |
| end of the year \$ \frac{\$ \\$ 472,068}{\$} \frac{\$ \\$ 314,769}{\$} \frac{\$ \\$ 951,006}{\$} \frac{\$ \\$ 1,737,843}{\$} \] (in thousands of dollars) Temporarily Permanently |
| (in thousands of dollars) Temporarily Permanently |
| remperating |
| remperating |
| |
| Endowment net assets, |
| beginning of the year \$ 264,655 \$ 101,838 \$ 807,047 \$ 1,173,540 |
| Endowment return: |
| Endowment earnings 32,815 - 4,875 37,690 |
| Net realized gains 30,842 782 - 31,624 |
| Net unrealized gains 29,875 82,622 - 112,497 |
| Reclassification of funds |
| with deficiencies <u>27,991</u> <u>(27,991)</u> |
| Total endowment return 121,523 55,413 4,875 181,811 |
| Contributions - 74 51,390 51,464 |
| Endowment spending (63,401) (63,401) |
| Transfers to create funds |
| |
| functioning as endowments 6,902 - 6,902 Endowment net assets, |

The University has adopted investment and spending policies for endowment assets that attempt to provide a relatively predictable stream of funding to programs supported by its endowment while seeking to maintain, over time, the purchasing power of the endowment assets. The overall management objective for the University's pooled endowment funds is to preserve or grow the real (inflation-adjusted) purchasing power of the assets through a prudent long-term investment strategy. This objective would be achieved on a total return basis. Under these policies, as approved by the Board of Trustees and the Penn State Investment Council, the primary investment objective of the University's pooled endowment is to attain a real total return (net of investment management fees) that at least equals a total annual effective spending rate of 5.25% (program spending of 4.5% plus administrative costs of 0.75%) over the long term.

To satisfy its long-term rate-of-return objectives, the University relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The University targets diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints. The endowment assets of the University are invested in a broad range of equities and fixed income securities, thereby limiting the market risk exposure in any one institution or individual investment.

The University has a policy of appropriating for distribution each year a certain percentage (4.5% for 2011 and 4.5% for 2010) of its pooled endowment fund's average fair market value over the prior five years preceding the fiscal year in which the distribution is planned. Accordingly, over the long term, the University expects the current spending policy to allow its endowment to provide generous current spending while preserving "intergenerational equity". This is consistent with the University's objective to maintain the purchasing power of the endowment assets held in perpetuity as well as to provide additional real growth through new gifts and investment returns.

5. FAIR VALUE MEASUREMENTS

The University utilizes the following fair value hierarchy, which prioritizes into three broad levels, the inputs to valuation techniques used to measure fair value:

- Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets as of the measurement date:
- Level 2 Inputs other than unadjusted quoted prices that are observable for the asset or liability, directly or indirectly, including quoted prices for similar assets or liabilities in active markets, inputs other than quoted prices that are observable for the asset or liability, and inputs that are derived from observable market data by correlation or other means.
- Level 3 Unobservable inputs that cannot be corroborated by observable market data.

In instances in which the inputs used to measure fair value fall into different levels of the fair value hierarchy, the fair value measurement has been determined based on the lowest level input that is significant to the fair value measurement in its entirety. The University's assessment of significance of a particular item to the fair value measurement in its entirety requires judgment, including consideration of inputs specific to the asset.

The following table presents information as of June 30, 2011 about the University's financial assets and liabilities that are measured at fair value on a recurring basis:

| (in thousands of dollars) | Ac | oted Prices in tive Markets for Identical Assets Level 1 | | Significant Other Observable Inputs Level 2 | | Significant nobservable Inputs Level 3 | <u>F</u> | Total air Value |
|----------------------------------|----|--|----|---|----------|---|----------|--------------------|
| Assets: | | | | | | | | |
| Long-term Investment Pool: | | | | | | | | |
| Money markets | \$ | 4,897 | \$ | 124,806 | \$ | - | \$ | 129,703 |
| Fixed income | | | | | | | | |
| U.S. government/agency | | 68,454 | | 23,580 | | - | | 92,034 |
| U.S. corporate | | 3,388 | | 103,733 | | - | | 107,121 |
| Foreign | | 1,004 | | 42,186 | | - | | 43,190 |
| Other | | - | | 13,770 | | - | | 13,770 |
| Equities | | 578,847 | | 262,730 | | - | | 841,577 |
| Private capital | | <u>-</u> | | 134,587 | | 520,605 | | 655,192 |
| Total | \$ | 656,590 | \$ | 705,392 | \$ | <u>520,605</u> | \$ | 1,882,587 |
| On anoting a incompany | | | | | | | | |
| Operating investments: | φ | 22.002 | φ | 40.000 | φ | | Φ | 40.004 |
| Money markets | \$ | 23,662 | \$ | 18,662 | \$ | - | \$ | 42,324 |
| Fixed income | | 100 1 17 | | 400.005 | | 440 | | 000 005 |
| U.S. government/agency | | 400,147 11,158 | | 400,365 | | 113 | | 800,625 |
| U.S. corporate | | • | | 406,134 141,416 | | - | | 417,292 |
| Foreign | | 4,135 | | • | | 2.466 | | 145,551 |
| Other | | - 75 140 | | 290,216 | | 2,166 | | 292,382 |
| Equities | | 75,142 | | 519 | | 1,027 | | 76,688 |
| Private capital | \$ | <u>-</u> | \$ | 1 257 212 | \$ | 5,939 0,245 | Φ. | 5,939 |
| Total | Φ | 514,244 | Φ | 1,257,312 | <u>D</u> | 9,245 | \$ | 1,780,801 |
| Investments held under | | | | | | | | |
| securities lending program | \$ | _ | \$ | _ | \$ | 219,524 | \$ | 219,524 |
| coodinate ionaling program | Ψ | | Ψ | | Ψ | 2.0,02. | Ψ | 210,021 |
| Deposits held by bond trustees: | | | | | | | | |
| Money markets | \$ | 54,905 | \$ | - | \$ | - | \$ | 54,905 |
| Fixed income | | , | | | | | | • |
| U.S. government/agency | | <u>-</u> | | 4,746 | | <u>-</u> | | 4,746 |
| Total | \$ | 54,905 | \$ | 4,746 | \$ | | \$ | 59,651 |
| | | | | <u> </u> | | <u> </u> | | |
| Beneficial interest in perpetual | | | | | | | | |
| trusts | \$ | - | \$ | - | \$ | 12,843 | \$ | 12,843 |
| | | | | | | | | |
| <u>Liabilities</u> : | | | | | | | | |
| Present value of annuities | • | | • | | • | 44.405 | • | 44.405 |
| payable | \$ | - | \$ | - | \$ | 44,425 | \$ | 44,425 |
| Lightility condenses consisting | | | | | | | | |
| Liability under securities | Ф | | æ | | ф | 210 524 | φ | 240 524 |
| lending program | \$ | - | \$ | - | \$ | 219,524 | \$ | 219,524 |

The following table presents information as of June 30, 2010 about the University's financial assets and liabilities that are measured at fair value on a recurring basis:

| (in thousands of dollars) | Ac | oted Prices in ctive Markets for Identical Assets Level 1 | | Significant Other Observable Inputs Level 2 | | Significant nobservable Inputs Level 3 | <u>F</u> | Total air Value |
|----------------------------------|----|---|----|---|----|---|----------|--------------------|
| Assets: | | | | | | | | |
| Long-term Investment Pool: | • | 450 | Φ. | 70 704 | • | | • | 70.000 |
| Money markets | \$ | 158 | \$ | 76,764 | \$ | - | \$ | 76,922 |
| Fixed income | | 112.001 | | 45.000 | | | | 400.000 |
| U.S. government/agency | | 113,994 | | 15,968 | | - | | 129,962 |
| U.S. corporate | | 11,640 | | 85,060 | | - | | 96,700 |
| Foreign | | 2,737 | | 5,523 | | - | | 8,260 |
| Other | | 470.007 | | 6,804 | | - | | 6,804 |
| Equities | | 479,967 | | 156,596 | | 412.070 | | 636,563 |
| Private capital Total | \$ | 608,496 | \$ | 102,882 449,597 | \$ | 413,870 | \$ | 516,752 |
| Total | Φ | 000,490 | Φ | 449,597 | Φ | 413,870 | Φ | 1,471,963 |
| Operating investments: | | | | | | | | |
| Money markets | \$ | 37,701 | \$ | 42,570 | \$ | _ | \$ | 80,271 |
| Fixed income | Ψ | 37,701 | Ψ | 42,570 | Ψ | | Ψ | 00,271 |
| U.S. government/agency | | 334,924 | | 427,187 | | 102 | | 762,213 |
| U.S. corporate | | 8,607 | | 388,186 | | 102 | | 396,793 |
| Foreign | | 3,116 | | 160,159 | | _ | | 163,275 |
| Other | | 5,110 | | 174,193 | | 1,905 | | 176,098 |
| Equities | | 54,468 | | 17 - 1, 155 | | 3,443 | | 57,928 |
| Private capital | | 54,400 | | - | | 3,217 | | 3,217 |
| Total | \$ | 438,816 | \$ | 1,192,312 | \$ | 8,667 | \$ | 1,639,795 |
| Total | Ψ | +30,010 | Ψ | 1,102,012 | Ψ | 0,001 | Ψ | 1,000,700 |
| Investments held under | | | | | | | | |
| securities lending program | \$ | _ | \$ | _ | \$ | 249,959 | \$ | 249,959 |
| cocarnico fortaling program | Ψ | | Ψ | | Ψ | 210,000 | Ψ | 210,000 |
| Deposits held by bond trustees: | | | | | | | | |
| Money markets | \$ | 121,342 | \$ | _ | \$ | - | \$ | 121,342 |
| Fixed income | • | , - | • | | • | | • | , - |
| U.S. government/agency | | 69,998 | | 6,676 | | <u>-</u> | | 76,674 |
| Total | \$ | 191,340 | \$ | 6,676 | \$ | | \$ | 198,016 |
| | | <u> </u> | | | | | | · |
| Beneficial interest in perpetual | | | | | | | | |
| trusts | \$ | - | \$ | - | \$ | 11,400 | \$ | 11,400 |
| | | | | | | | | |
| <u>Liabilities</u> : | | | | | | | | |
| Present value of annuities | | | | | | | | |
| payable | \$ | - | \$ | - | \$ | 36,423 | \$ | 36,423 |
| | | | | | | | | |
| Liability under securities | | | _ | | | | _ | |
| lending program | \$ | - | \$ | - | \$ | 249,959 | \$ | 249,959 |

The Long-term Investment Pool (LTIP) is a mutual fund-like vehicle used for investing the University's endowment funds, funds functioning as endowments, and other operating funds that are expected to be held long-term. A share method of accounting for the LTIP is utilized by the University. Each participating fund enters into and withdraws from the LTIP based on monthly share values. At June 30, 2011 and 2010, fair value of endowment funds and funds functioning as endowments within the LTIP totaled \$1,737.8 million and \$1,350.3 million, respectively. At June 30, 2011 and 2010, fair value of operating funds included in the LTIP totaled \$144.8 million and \$121.7 million, respectively.

The following tables present information related to changes in Level 3 for each category of assets and liabilities for year ended June 30, 2011:

| (in thousands of dollars) Assets: | | Long-term estment Pool | | perating estments | - | nvestments Held Under Securities Lending | li | Seneficial nterest in petual Trusts |
|--|----|--|-----------|---|----|---|----|---|
| Beginning balance | \$ | 413,870 | \$ | 8,667 | \$ | 249,959 | \$ | 11,400 |
| Total realized and unrealized | Ψ | 110,010 | Ψ | 0,001 | Ψ | 2.0,000 | Ψ | , |
| gains/(losses) | | 97,994 | | (196) | | - | | 1,443 |
| Purchases and settlements | | 8,741 | | 1,552 | | (30,435) | | - |
| Transfers in/(out) of Level 3 | Φ. | - | Φ. | (778) | Φ. | - | Φ. | - |
| Ending balance | \$ | 520,605 | <u>\$</u> | 9,245 | \$ | 219,524 | \$ | 12,843 |
| | | esent Value of Annuities Payable | S | Liability Under securities Lending | | | | |
| <u>Liabilities:</u> | | _ | | | | | | |
| Beginning balance | \$ | 36,423 | \$ | 249,959 | | | | |
| Actuarial adjustment of liability | | 2,680 | | - | | | | |
| Gifts and severances Purchases and settlements | | 5,322 | | (20.425) | | | | |
| Ending balance | \$ | 44,425 | \$ | (30,435) 219,524 | | | | |
| Litaling balance | Ψ | 77,740 | Ψ | <u> </u> | | | | |

The following tables present information related to changes in Level 3 for each category of assets and liabilities for year ended June 30, 2010:

| asimiles for year strates suries see, 2 | .010. | | | | - | nvestments Held Under | Е | Beneficial |
|--|-------|--|----------|---|----|--------------------------|----|----------------------------|
| (in thousands of dollars) | | Long-term estment Pool | | Operating vestments | | Securities Lending | | nterest in etual Trusts |
| Assets: | | | | | | | - | |
| Beginning balance | \$ | 597,400 | \$ | 355,926 | \$ | 253,696 | \$ | 11,025 |
| Total realized and unrealized | | | | | | | | |
| gains/(losses) | | 93,438 | | 27,154 | | - | | 375 |
| Purchases and settlements | | (38,734) | | (218,399) | | (3,737) | | - |
| Transfers in/(out) of Level 3 | | (238,234) | _ | (156,014) | _ | <u> </u> | | <u> </u> |
| Ending balance | \$ | 413,870 | \$ | 8,667 | \$ | 249,959 | \$ | <u> 11,400</u> |
| Lighiliting | | resent Value of Annuities <u>Payable</u> | | Liability Under Securities Lending | | | | |
| Liabilities: Beginning balance Actuarial adjustment of liability Gifts and severances Purchases and settlements Ending balance | \$ | 36,966 (294) (249) | \$ \$ | 253,696 - - (3,737) 249,959 | | | | |

The following table presents the fair value and redemption frequency for those investments whose fair value is not readily determinable and is estimated using the net asset value per share or its equivalent as of June 30, 2011:

| (in thousands of dollars) | Fair Value | Unfunded Commitment | Redemption Frequency | Redemption Notice Period |
|--|--|--|--------------------------|-----------------------------|
| Commingled Funds: Non-U.S. Equity Subtotal | \$ 201,602 \$ 201,602 | | Daily/Monthly | 5-15 days |
| Marketable Investment Partnerships: Absolute Return | \$ 23,691 | | Quarterly Quarterly/ | 60 days |
| Private Debt Directional Long/Short Subtotal | 61,084 <u>79,756</u> \$ 164,531 | | Semi Annual Quarterly | 60-90 days 30-65 days |
| Non-Marketable Investment Partnerships: Private Real Estate Venture Capital Private Equity Natural Resources Private Debt Subtotal | \$ 79,978 95,009 227,632 68,094 21,232 \$ 491,945 | \$ 20,394 91,759 83,398 38,224 5,800 \$ 239,575 | | |
| Total | \$ 858,078 | <u>\$ 239,575</u> | | |

The following table presents the fair value and redemption frequency for those investments whose fair value is not readily determinable and is estimated using the net asset value per share or its equivalent as of June 30, 2010:

| (in thousands of dollars) | Fair Value | _ | nfunded mmitment | Redemption <u>Frequency</u> | Redemption Notice Period |
|---|-----------------------|----|---------------------|--------------------------------|-----------------------------|
| Commingled Funds: | | | | | |
| Non-U.S. Equity | \$ 156,596 | | | Daily/Monthly | 5-15 days |
| Fixed Income | 131,592 | | | Daily | 5 days |
| Subtotal | \$ <u> 288,188</u> | | | | |
| Marketable Investment Partnerships: | | | | | |
| Absolute Return | \$ 22,202 | | | Quarterly Quarterly/ | 60 days |
| Private Debt | 54,607 | | | Semi Annual | 60-90 days |
| Directional Long/Short | 51,897 | | | Quarterly | 30-65 days |
| Subtotal | \$ 128,706 | | | , | • |
| Non-Marketable Investment Partnerships: | | | | | |
| Private Real Estate | \$ 56,203 | \$ | 30,902 | | |
| Venture Capital | 69,567 | | 80,349 | | |
| Private Equity | 185,470 | | 79,396 | | |
| Natural Resources | 54,720 | | 25,473 | | |
| Private Debt | 25,302 | | 2,013 | | |
| Subtotal | \$ <u>391,262</u> | \$ | 218,133 | | |
| Total | \$ 808,156 | \$ | 218,133 | | |

Commingled funds include investments that aggregate assets from multiple investors and are managed collectively following a prescribed strategy. Redemptions vary from daily to monthly with required notification of 30 days or less. The non-U.S. equity strategy is invested in developed and developing countries outside of the United States, and spans the entire equity capitalization spectrum. These collective portfolios preclude the need to obtain securities registration in foreign countries.

Marketable Investment Partnerships include several hedge funds whose underlying positions are traded via public securities markets. Liquidity terms range from quarterly to semi-annually with advance notification for redemption ranging from 30 to 90 days. The fair values of the investments for each fund in this category have been estimated using the net asset value of the ownership interest in partner's capital. Three major investment strategies are included within this category. Absolute Return is comprised primarily of equity long/short and multi-strategy arbitrage strategies. Private Debt is comprised of credit securities rated below investment grade in addition to non-rated debt. Directional Long/Short is comprised primarily of equity long/short strategies in both U.S. and non-U.S. markets.

Nonmarketable Investment Partnerships include several private capital funds. The fair values of the investments for each fund in this category have been estimated using the net asset value of the ownership interest in partner's capital and cannot be redeemed. Realizations from each fund are received as the underlying investments are liquidated or distributed, typically within 10 years after initial commitment. Unfunded commitments represent remaining commitments for which capital calls have not been exercised as of June 30, 2011 and 2010, respectively. Five major investment strategies are included within this category. Private Real Estate includes properties primarily located in the U.S. Venture Capital includes non-public startups and enterprises in early stages of growth located globally. Private Equity includes buyouts of previously public companies as well as enterprises that are planning to go public in the near future, including funds focusing on opportunities outside the U.S. Natural Resources largely include companies primarily involved in natural gas in addition to a variety of other natural resources. Private Debt includes private credit securities rated below investment grade as well as non-rated debt.

6. CONTRIBUTIONS RECEIVABLE

Contributions receivable are summarized as follows as of June 30:

| (in thousands of dollars) | <u>2011</u> | <u>2010</u> |
|---------------------------------|---------------|---------------|
| In one year or less | \$ 76,640 | \$ 60,895 |
| Between one year and five years | 92,869 | 97,942 |
| More than five years | 125,732 | 119,605 |
| • | 295,241 | 278,442 |
| Less allowance | (6,107) | (3,656) |
| Less discount | (62,065) | (60,626) |
| Contributions receivable, net | \$ 227,069 | \$ 214,160 |

Contributions receivable are discounted at rates ranging from 0.19% to 3.57% and 0.32% to 3.36% at June 30, 2011 and 2010, respectively. The discount rates for prior periods ranged from 0.51% to 6.28%.

At June 30, 2011 and 2010, the University has received bequest intentions and certain other conditional promises to give of \$58.1 million and \$39.0 million, respectively. These intentions and conditional promises to give are not included in the consolidated financial statements.

The following table summarizes the change in contributions receivable, net during the year ended June 30, 2011:

| | (in thousands of dollar | | | |
|-----------------------------------|-------------------------|-----------|--|--|
| Balance beginning of year | \$ | 214,160 | | |
| New pledges | | 130,412 | | |
| Collections on pledges | | (113,613) | | |
| Increase in allowance | | (2,451) | | |
| Increase in unamortized discounts | | (1,439) | | |
| Balance at the end of year | \$ | 227,069 | | |

7. LONG-TERM DEBT

The various bond issues, note payable and capital lease obligations that are included in long-term debt in the statements of financial position consist of the following:

| (in thousands of dollars) | <u>2011</u> | <u>2010</u> |
|---|---|---|
| The Pennsylvania State University Bonds Series 2010 Series 2009A Series 2009B Series 2008A Series 2008B Series 2007A Series 2007B Series 2005 Series 2004A Refunding Series 2003 Series of 2002 Refunding Series 2002 Refunding Series 2001 | \$ 135,035 125,850 74,235 77,670 5,775 89,150 68,880 89,560 55,385 18,140 100,000 70,670 | 131,460 74,235 77,670 6,630 89,640 71,395 91,395 56,580 20,280 100,000 |
| Pennsylvania Higher Educational Facilities Authority University Revenue Bonds (issued for The Pennsylvania State University) Series 2006 Series 2004 Series 2002 | 3,940 4,375 4,720 | 4,595 |
| Lycoming County Authority College Revenue Bonds (issued for Penn College) Series 2011 Series 2008 Series 2005 Series 2002 Series 2000 Series 1993 | 39,050 55,000 12,875 28,550 - 8,750 | 55,000 13,535 28,930 39,305 |
| Total bonds payable | 1,067,610 | 1,108,780 |
| Unamortized bond premiums | 42,203 | 44,261 |
| Note payable and capital leases Note payable Capital lease obligations Total notes payable and capital leases | 79,845 79,845 | |
| Total long-term debt | <u>\$ 1,189,658</u> | <u>\$ 1,236,411</u> |

Series 2005

Series 2002

Series 2000

Series 1993

Fixed

Fixed

Fixed

Fixed

Interest rate

| | Interest rate | | |
|----------------------------|------------------|--------------------------|---|
| <u>Debt issuance</u> | <u>mode</u> | Interest rates | Payment ranges and maturity (in thousands of dollars) |
| The Pennsylvania State | e University Bo | onds | (III triousarius oi dollars) |
| | | | \$3,655 to \$6,280 through March 2030 |
| | | | with \$21,805 and \$44,245 due March |
| Series 2010 | Fixed | 3.375% - 5.00% | 2035 and 2040 |
| Series 2009A | Fixed | 4.00% - 5.00% | \$5,775 to \$9,320 through March 2029 |
| Series 2009B | Variable | 0.30% | June 2031 |
| Series 2008A | Fixed | 5.00% | \$1,840 to \$7,695 through August 2029 |
| Series 2008B | Fixed | 3.25% - 3.75% | \$885 to \$1,050 through August 2016 |
| | | | \$505 to \$700 through August 2022, with |
| | | | \$11,115 and \$70,905 due August 2028 |
| Series 2007A | Fixed | 3.65% - 4.50% | and 2036 |
| Series 2007B | Fixed | 4.25% - 5.25% | \$2,625 to \$5,955 through August 2027 |
| | | | \$1,895 to \$2,745 through September |
| | | | 2019 with \$15,990, \$20,550, and \$32,485 |
| Series 2005 | Fixed | 3.125% - 5.00% | due September 2024, 2029, and 2034 |
| | | | \$1,250 to \$1,825 through September |
| | | | 2019, with \$10,625, \$13,635, and \$17,515 |
| Series 2004A | Fixed | 3.625% - 5.00% | due September 2024, 2029, and 2034 |
| Refunding Series 2003 | Fixed | 4.00% - 5.25% | \$2,250 to \$2,970 through March 2018 |
| Series of 2002 | Variable | 0.07% | March 2032 |
| Refunding Series 2002 | Fixed | 5.25% | \$4,585 to \$16,540 through August 2016 |
| Refunding Series 2001 | Fixed | 5.25% | Paid in full during 2011 |
| Pennsylvania Higher E | ducation Facili | ities | |
| Authority ("PHEFA" | | | |
| , | , | | \$195 to \$280 through 2020, with \$1,610 |
| Series 2006 | Fixed | 3.80% - 5.125%* | due September 2025 |
| | | | \$230 to \$325 through 2019, with \$1,905 |
| Series 2004 | Fixed | 3.85% - 5.00%* | due September 2024 |
| | | | \$345 to \$425 due through 2017, |
| Series 2002 | Fixed | 4.10% - 5.00%* | with \$2,435 due March 2022 |
| * Annual interest costs to | the University | for interest rates great | ater than 3.00% are subsidized by PHEFA. |
| Lycoming County Auth | nority College F | Revenue Bonds | |
| Series 2011 | Fixed | 3.00% - 5.50% | \$70 to \$5,230 through July 2030 |
| Series 2008 | Fixed | 3.50% - 5.50% | \$1,455 to \$4,140 through October 2037 |

The Series 2011 bonds are Lycoming County Authority (the "Authority") College Revenue Bonds issued by Penn College in June 2011 for the purpose of refunding \$39.3 million of the Authority's College Revenue Bonds Series 2000. The Series 2000 bonds were paid in full during 2011.

\$505 to \$1,855 through January 2025

\$450 to \$578 through November 2015

\$460 to 2,775 through 2032

Paid in full during 2011

4.00% - 5.00%

4.40% - 5.25%

4.80% - 5.00%

6.10% - 6.15%

The Series 2010 bonds are general obligation bonds issued in May 2010 for the purpose of funding various construction and renovation projects. The Series 2010 Bonds are subject to early redemption provisions, at the option of the University, beginning March 2021. The bonds maturing on March 2035 and 2040 are subject to sinking fund redemption.

The Series 2009B Bonds are currently paying interest on a variable rate basis at a long term rate for the period June 1, 2011 through May 31, 2012. The University has the option to convert to another variable rate (daily, weekly, monthly or flexible) or to a fixed rate basis (such rates are generally determined on a market basis) at respective conversion dates. The bonds currently pay interest at 0.30% with adjustment on the respective date to the rate the remarketing agent believes will cause the bonds to have a market value equal to the principal.

The 2009B bondholders have the right to tender bonds on the purchase dates while such bonds bear interest at the daily, weekly or monthly rate. The 2009B Bonds were issued subject to the self-liquidity program established by the University on the date of issuance pursuant to which the University will provide liquidity for the 2009B Bonds from its general funds in the event of insufficient remarketing proceeds.

The Series of 2002 bonds currently pay interest on a variable rate basis in the weekly mode; however, the University has the option to convert to another variable rate (daily, monthly, flexible, semiannual or long mode) or to a fixed rate basis. The bonds currently pay interest at 0.07% with adjustment on a weekly basis to the rate the remarketing agent believes will cause the bonds to have a market value equal to the principal amount up to a maximum of 12%. The bondholders have the right to tender bonds at interest rate reset dates. The University, therefore, entered into standby bond purchase agreement with a bank to provide liquidity in case of tender. The bonds are not subject to sinking fund redemption; however, the University has the option to redeem the bonds prior to their scheduled maturity.

Maturities and sinking fund requirements on bonds payable for each of the next five fiscal years and thereafter are summarized as follows

| <u>Year</u> | Annual <u>Installments</u> (in thousands of dollars) |
|-------------|--|
| 2012 | \$ 33,150 |
| 2013 | 34,675 |
| 2014 | 36,355 |
| 2015 | 38,545 |
| 2016 | 27,550 |
| Thereafter | <u>897,335</u> |
| | <u>\$1,067,610</u> |

The fair value of the University's bonds payable is estimated based on current rates offered for similar issues with similar security, terms and maturities using available market information as supplied by the various financial institutions who act as trustees or custodians for the University. At June 30, 2011, the carrying value and estimated fair value of the University's bonds payable, including issuance premiums, are \$1,109.8 million and \$1,121.5 million, respectively. At June 30, 2010, the carrying value and estimated fair value of the University's bonds payable, including issuance premiums, were \$1,153.0 million and \$1,168.3 million, respectively. Certain bond issues have associated issuance premiums, these issuance premiums total \$42.2 million and \$44.3 million at June 30, 2011 and 2010, respectively and are presented within the statement of financial position as long-term debt. These issuance premiums will be amortized over the term of the respective outstanding bonds.

Capital leases

The University has certain building and equipment lease agreements in effect which are considered capital leases. Future minimum lease payments under capital leases together with the present value of the net minimum lease payments as of June 30, 2011 are as follows:

| <u>Year</u> | (in thousands of dollars) | |
|------------------------------|---------------------------|--|
| 2012 | \$ 12,515 | |
| 2013 | 11,391 | |
| 2014 | 9,882 | |
| 2015 | 8,801 | |
| 2016 | 8,113 | |
| Thereafter | 146,82 <u>5</u> | |
| Total minimum lease payments | 197,527 | |
| Less imputed interest | (117,682) | |
| Capital lease obligation | 79,845 | |
| Current portion | <u>7,175</u> | |
| Long-term portion | <u>\$ 72,670</u> | |

8. OPERATING LEASES

The University has certain lease agreements in effect which are considered operating leases. During the year ended June 30, 2011, the University recorded expenses of \$20.0 million for leased equipment and \$21.6 million for leased building space. During the year ended June 30, 2010, the University recorded expenses of \$21.3 million for leased equipment and \$21.4 million for leased building space.

Future minimum lease payments under operating leases as of June 30, 2011 are as follows:

| <u>Year</u> | (in thousands of dollars) | | | |
|------------------------------|---------------------------|------------------|--|--|
| 2012 | \$ | 19,010 | | |
| 2013 2014 | | 15,643 13,018 | | |
| 2015 | | 11,253 | | |
| 2016 | | 9,268 | | |
| Thereafter | | <u>57,175</u> | | |
| Total minimum lease payments | \$ | 125,367 | | |

9. RETIREMENT BENEFITS

The University provides retirement benefits for substantially all regular employees, primarily through either contributory defined benefit plans administered by the Commonwealth of Pennsylvania State Employees' Retirement System and The Public School Employees' Retirement System or defined contribution plans administered by the Teachers Insurance and Annuity Association – College Retirement Equity Fund and Fidelity Investments. The University is billed for its share of the estimated actuarial cost of the defined benefit plans (\$14.8 million and \$11.0 million for the years ended June 30, 2011 and 2010, respectively). The University's total cost for retirement benefits, included in expenses, is \$118.7 million and \$110.5 million for the years ended June 30, 2011 and 2010, respectively.

10. POSTRETIREMENT BENEFITS

The University sponsors a retiree medical plan covering eligible retirees and eligible dependents. For the 2011 benefit plan year, this program includes a Preferred Provider Organization ("PPO") plan for retirees and their dependents who are not eligible for Medicare, a Medicare Advantage PPO plan and a Medicare Supplement plan. In addition, the University provides retiree life insurance benefits at no cost to the retiree.

Employees who were hired prior to January 1, 2010 are eligible for medical coverage and life insurance after they retire if either of the following requirements are satisfied:

- they are at least age 60 and have at least 15 years of regular full-time employment and participation in a University-sponsored medical plan immediately preceding the retirement date
- regardless of age, if they have at least 25 years of regular full-time service. The last 10 of those 25 years of University service must be continuous and they must participate in a University -sponsored medical plan during the last 10 years immediately preceding the retirement date.

The retiree PPO medical plan and the life insurance coverage are self-funded programs, and all medical claims, death benefits and other expenses are paid from the unrestricted net assets of the University. The Medicare Advantage PPO plan and the Medicare Supplement plan are fully insured. The retirees pay varying amounts for coverage under the medical plan.

For those employees who were hired after December 31, 2009, the University will contribute funds each month on their behalf to a retirement healthcare savings plan. This plan is designed to help pay for qualified medical and health-related expenses in retirement, including the purchase of a health insurance policy.

Retirees will be eligible to access their Penn State Retirement Savings Account when they are no longer actively employed at Penn State and have satisfied either of the following requirements:

- completed 25 years of continuous full-time service and are age 60 or older
- completed a minimum of 15 years of continuous full-time service and are age 65 or older.

Included in unrestricted net assets at June 30, 2011 and 2010 are the following amounts that have not yet been recognized in net periodic postretirement cost: unrecognized prior service cost (benefit) of (\$129.7) million and (\$151.4) million and unrecognized actuarial loss of \$579.1 million and \$521.8 million, respectively.

The following sets forth the plan's benefit obligation, plan assets and funded status reconciled with the amounts recognized in the University's consolidated statements of financial position at June 30:

| (in thousands of dollars) | <u>2011</u> | <u>2010</u> |
|--|--|--|
| Benefit obligation at beginning of year Service cost Interest cost Actuarial (gain)/loss Benefits paid Plan assumptions | \$ 1,290,787 57,030 76,285 (58,555) (37,849) 151,345 | \$ 1,044,185 42,216 66,363 32,068 (35,479) 141,434 |
| Benefit obligation at end of year | \$ 1,479,043 | \$ 1,290,787 |
| Change in plan assets: (in thousands of dollars) | <u>2011</u> | <u>2010</u> |
| Fair value of plan assets at beginning of year Employer contributions Benefits paid Fair value of plan assets at end of year | \$ 37,849 (37,849) | \$ 35,479 (35,479) |
| Funded status Unrecognized prior service cost (benefit) Unrecognized net actuarial loss | \$ (1,479,043) | \$ (1,290,787) |

Net periodic postretirement cost includes the following components for the years ended June 30: (in thousands of dollars)

| | <u>2011</u> | <u>2010</u> |
|---------------------------------------|---------------|-----------------------|
| Service cost | \$ 57,030 | \$ 42,216 |
| Interest cost | 76,285 | 66,363 |
| Amortization of prior service cost | (21,673) | (21,651) |
| Amortization of unrecognized net loss | 35,497 | 20,187 |
| Net periodic postretirement cost | \$ 147,139 | \$ <u> 107,115</u> |

The assumed healthcare cost trend rate used in measuring the accumulated postretirement benefit obligation was 9.00% and 8.00% for the years ended June 30, 2011 and 2010, respectively, reduced by 0.50% per year to a fixed level of 5.00%. The weighted average postretirement benefit obligation discount rate was 5.75% and 5.50% for the years ended June 30, 2011 and 2010, respectively.

If the healthcare cost trend rate assumptions were increased by 1% in each year, the accumulated postretirement benefit obligation would be increased by \$448.6 million and \$234.8 million as of June 30, 2011 and 2010, respectively. The effect of this change on the sum of the service cost and interest cost components of the net periodic postretirement benefit cost would be an increase of \$46.1 million and \$22.4 million as of June 30, 2011 and 2010, respectively. If the healthcare cost trend rate assumptions were decreased by 1% in

each year, the accumulated postretirement benefit obligation would be decreased by \$242.6 million and \$186.3 million as of June 30, 2011 and 2010, respectively. The effect of this change on the sum of the service cost and interest cost components of the net periodic postretirement benefit cost would be a decrease of \$25.3 million and \$17.4 million as of June 30, 2011 and 2010, respectively.

Gains and losses in excess of 10% of the accumulated postretirement benefit obligation are amortized over the average future service to assumed retirement of active participants.

Postretirement benefits expected to be paid for the years ended June 30 are as follows:

| | (in thousands of dollars) |
|---------|---------------------------|
| 2012 | \$ 44,858 |
| 2013 | 48,303 |
| 2014 | 53,244 |
| 2015 | 57,559 |
| 2016 | 62,063 |
| 2017-21 | 373,155 |

11. THE MILTON S. HERSHEY MEDICAL CENTER AND PENN STATE HERSHEY HEALTH SYSTEM

The University's wholly-owned subsidiary, TMSHMC, owns the assets of the clinical enterprise of the Hershey Medical Center complex. The University owns the Hershey Medical Center complex, including all buildings and land occupied by the Medical Center and operates the College of Medicine. The clinical facilities of the Hershey Medical Center complex are leased to TMSHMC and TMSHMC makes certain payments to support the College of Medicine.

The Health System is a corporate investor in healthcare joint ventures, which are supportive of the missions of the Medical Center. The Health System was organized in 1995 as a wholly-owned subsidiary of the Corporation for the purpose of organizing components of an integrated health care delivery system. In 2010, the Health System recorded \$657,000 of non-controlling interest related to the acquisition of additional ownership interest in a joint venture. This is recorded in the net assets within the consolidated statements of financial position.

12. CONTINGENCIES AND COMMITMENTS

Contractual Obligations

The University has contractual obligations for the construction of new buildings and for additions to existing buildings in the amount of \$630.9 million of which \$494.8 million has been paid or accrued as of June 30, 2011. The contract costs are being financed from available resources and from borrowings.

Letters of Credit

The University has available letters of credit in the amount of \$16.0 million and \$17.4 million as of June 30, 2011 and 2010, respectively. These letters of credit are used primarily to comply with minimum state and federal regulatory laws that govern various University activities. The fair value of these letters of credit approximates contract values based on the nature of the fee arrangements with the issuing banks.

Guarantees

The University has a contract with a third party whereby the third party acts as an agent of the University in connection with procurement of electricity. The University guarantees the payment of the obligations of the third party incurred on behalf of the University to counterparties. No liabilities related to guarantees have been recorded as of June 30, 2011.

Self-Insurance

The University has a coordinated program of commercial and self-insurance for medical malpractice claims at TMSHMC through the use of a qualified trust and a domestic captive insurance company in combination with a self-insured retention layer and is supplementing this program through participation in the Pennsylvania Medical Care Availability and Reduction of Error Fund ("Mcare Fund"), in accordance with Pennsylvania law. An estimate of the present value, discounted at 3% at June 30, 2011 and 2010, respectively, of the medical malpractice claims liability in the amount of \$66.6 million and \$71.4 million is recorded as of June 30, 2011 and 2010, respectively.

On July 1, 2003, TMSHMC became self-insured for all medical malpractice claims asserted on or after July 1, 2003, for all amounts that are below the coverage of the TMSHMC's excess insurance policies and not included in the insurance coverage of the Mcare Fund. Under the self-insurance program, TMSHMC is required to maintain a malpractice trust fund in an amount at least equal to the expected loss of known claims. The balance of this trust fund was \$21.0 million and \$22.3 million at June 30, 2011 and 2010, respectively. TMSHMC intends to fund any claims due during the next year from cash flows from operations.

With approval from the Pennsylvania Department of Labor and Industry ("PA-DLI"), the University elected to self-insure potential obligations applicable to workers' compensation. Certain claims under the program are contractually administered by a private agency. The University purchased insurance coverage for excess obligations over \$600,000 per incident. An estimate of the self-insured workers' compensation claims liability in the amount of \$13.1 million and \$14.1 million, discounted at 1.25%, is recorded as of June 30, 2011 and 2010, respectively. The University has established a trust fund, in the amount of \$12.4 million and \$12.2 million at June 30, 2011 and 2010, respectively, as required by PA-DLI, to provide for the payment of claims under this self-insurance program. TMSHMC is self-insured for workers' compensation claims and has purchased an excess policy through a commercial insurer which covers individual claims in excess of \$500,000 per incident for workers' compensation claims.

The University and TMSHMC are self-insured for certain health care benefits provided to employees. The University and TMSHMC have purchased excess policies which cover employee health benefit claims in excess of \$500,000 and \$350,000 per employee per year, respectively. The University and TMSHMC provide for reported claims and claims incurred but not reported.

Litigation and Contingencies

Various legal proceedings have arisen in the course of conducting University business. The outcome of such litigation is not expected to have a material effect on the financial position of the University.

Based on its operation of the Medical Center (see Note 11), the University, like the healthcare industry, is subject to numerous laws and regulations of federal, state and local governments. Compliance with these laws and regulations can be subject to government review and interpretation, as well as regulatory actions. Recently, government reviews of healthcare providers for compliance with regulations have increased. Although the University believes it has done its best to comply with these numerous regulations, such government reviews could result in significant repayments of previously billed and collected revenues from patient services.

13. SUBSEQUENT EVENTS

The University has evaluated subsequent events through October 18, 2011, the date when the financial statements were available to be issued. It did not identify any subsequent events other than as disclosed in Note 3 to the consolidated financial statements.

THE PENNSYLVANIA STATE UNIVERSITY

BOARD OF TRUSTEES

as of June 30, 2011

APPOINTED BY THE GOVERNOR

ALVIN H. CLEMENS

Past Chairman and Chief Executive Officer The Provident

MARK H. DAMBLY

President Pennrose Properties, LLC

MICHAEL DIBERARDINIS

Deputy Mayor for Environmental and Community Resources, City of Philadelphia; Commissioner, Department of Parks and Recreation

RODNEY P. HUGHES

Graduate Student The Pennsylvania State University

IRA M. LUBERT

Chairman and Co-founder Independence Capital Partners and Lubert Adler Partners L.P.

PAUL H. SILVIS

Head Coach SilcoTek

MEMBERS **EX OFFICIO**

THOMAS W. CORBETT JR.

Governor Commonwealth of Pennsylvania*

GRAHAM B. SPANIER

President of the University

GEORGE D. GREIG

Secretary Pennsylvania Department of Agriculture

RICHARD J. ALLAN

Secretary

Pennsylvania Department of Conservation and Natural Resources

RONALD J. TOMALIS

Secretary

Pennsylvania Department of Education

EDWARD R. HINTZ, JR. President

ELECTED BY BOARD REPRESENTING

BUSINESS AND INDUSTRY

JAMES S. BROADHURST

Chairman

Eat'n Park Hospitality Group, Incorporated

KENNETH C. FRAZIER

President & Chief Executive Officer

Merck & Company, Incorporated

Hintz Capital Management, Incorporated

KAREN B. PEETZ

Vice Chairman, CEO of Financial Markets and Treasury Services, Bank of New York Mellon

LINDA B. STRUMPF

Retired Chief Investment Officer The Helmsley Charitable Trust

JOHN P. SURMA

Chairman and Chief Executive Officer United States Steel Corporation

ELECTED **BY ALUMNI**

MARIANNE E. ALEXANDER

President Emerita of the Public Leadership Education Network and CEO of Big Spoon Enterprises

H. JESSE ARNELLE

Attorney

STEPHANIE N. DEVINEY

Attorney at Law Fox Rothschild LLP

STEVE A. GARBAN

Senior Vice President for Finance and Operations/Treasurer Emeritus The Pennsylvania State University

DAVID R. JONES

Assistant Managing Editor (Retired) The New York Times

DAVID M. JOYNER

Corporate Medical Director and Partner Occupational Athletics Incorporated

JOEL N. MYERS

President AccuWeather, Incorporated

ANNE RILEY

Teacher

PAUL V. SUHEY

Orthopedic Surgeon Martin & Suhey Orthopedics

ELECTED BY DELEGATES FROM AGRICULTURAL SOCIETIES

KEITH W. ECKEL

Sole Proprietor and President Fred W. Eckel and Sons Farms, Incorporated

SAMUEL E. HAYES, JR.

BARRON L. HETHERINGTON

Special Advisor to the Governor, PA Department of Agriculture; Owner, B & R Farms

BETSY E. HUBER

Immediate Past Master, Pennsylvania State Grange

KEITH E. MASSER

Chairman & Chief Executive Officer Sterman Masser, Incorporated

CARL T. SHAFFER

President Pennsylvania Farm Bureau

EMERITI TRUSTEES

CHARLES C. BROSIUS

Retired President Marlboro Mushrooms

WALTER J. CONTI

Retired Owner Cross Keys Inn/Pipersville Inn

DONALD M. COOK, JR.

Retired President SEMCOR, Incorporated

MARIAN U. BARASH COPPERSMITH

Retired Chairman of the Board The Barash Group

ROBERT M. FREY

Attorney-at-Law Frey & Tiley, P.C.

J. LLOYD HUCK

Retired Chairman of the Board Merck and Company, Incorporated

EDWARD P. JUNKER III

Retired Vice Chairman PNC Bank Corporation

ROGER A. MADIGAN

Retired State Senator 23rd Senatorial District

ROBERT D. METZGAR

Former President North Penn Pipe & Supply, Incorporated

BARRY K. ROBINSON

Attorney-at-Law

L. J. ROWELL, JR.

Retired Chairman and Chief Executive Officer Provident Mutual Life Insurance

CECILE M. SPRINGER

President, Springer Associates

HELEN D. WISE

Former Deputy Chief of Staff for Programs and Secretary of the Cabinet Governor's Office

BOYD E. WOLFF

Retired, Owner and Operator Wolfden Farms

QUENTIN E. WOOD

Retired Chairman of the Board and Chief Executive Officer Quaker State Corporation

EDWARD P. ZEMPRELLI

Attorney

